MEMORANDUM OF AGREEMENT ("AGREEMENT")

(for the award of dual degrees)

between

University of Portsmouth Higher Education Corporation, England (UK)

and

University of Salerno, Italy

THIS AGREEMENT is made:

BETWEEN

University of Portsmouth Higher Education Corporation, henceforth "Portsmouth", whose registered office is University House, Winston Churchill Avenue, Portsmouth, PO1 2UP, United Kingdom,

And

Università degli Studi di Salerno, henceforth referred to as “UNISA”, whose offices are located at Via Giovanni Paolo II, 132, 84084, Fisciano (SA), Italia

together “the Parties” and each a “Party”, whereby it is agreed as follows:

1 BACKGROUND AND OBJECTIVES

1.1 Each Party delivers a Masters programme with comparable units, thus enabling students from one party to spend one semester abroad at the other participating university. Students therefore study units appropriate to their Home degree award and units appropriate to their Host degree award.

1.2 For clarification, “Home” means the university at which the student pays their tuition fees and intends to graduate, and “Host” means the university which has agreed to accept the student from the Home university.

1.3 The purpose of this Agreement is to establish a dual award arrangement (henceforth "double degree programme") and to facilitate the entry of students from both universities as named above onto each other’s programme:

1.3.1 Facilitate the entry of Portsmouth students, studying for their MSc in Information Systems (C0054S) at Portsmouth, onto the UNISA Laurea Magistrale in Business Innovation and Informatics (UNISA_BII).

1.3.2 Facilitate the entry of UNISA students, studying for their Laurea Magistrale in Business Innovation at UNISA (UNISA_BII), onto the Portsmouth MSc in Information Systems (C0054S).
1.4 The Laurea Magistrale in Business Innovation at UNISA (UNISA_BII) has a length of two (2) academic years and the MSc in Information Systems (C0054S) has a duration of eighteen (18) months, and each programme requires the acquisition of at least 120 European Credits (EC) (240 UK Credits) by students studying at the Host Institution.

1.5 The double degree programme provides students with the opportunity to receive a Masters degree award from each university at which they study, i.e. successful students will receive two separate Masters degree awards, one from their Home university and one from their Host university.

1.6 A separate Erasmus+ Inter-Institutional Agreement has been signed between Portsmouth and UNISA to facilitate the reciprocal exchange of Portsmouth and UNISA students. The collaborative activities have united the two Parties in recent years, particularly as Erasmus partners and joint participants in European projects aimed at the internationalization of education.

1.7 This Agreement supplements the Erasmus+ Inter-Institutional Agreement signed between Portsmouth and UNISA, and sets out the relationship and arrangements between the Parties in the delivery and management of this double degree arrangement.

1.8 For the avoidance of doubt, this Agreement is specific to the School of Computing at Portsmouth and to the Dipartimento di Scienze Aziendali – Management and Innovation Systems at UNISA.

2 AGREEMENT

2.1 With this Agreement, the Parties agree to establish a double degree programme for students of the MSc in Information Systems, introduced and implemented by the School of Computing at Portsmouth, and those of the Laurea Magistrale in Business Innovation and Informatics (UNISA_BII) programme, introduced and implemented by the Dipartimento di Scienze Aziendali – Management and Innovation Systems at UNISA.

2.2 The Parties will deliver two separate programmes of study as follows:

- The University of Portsmouth will deliver the MSc in Information Systems;
- The University of Salerno will deliver the Laurea Magistrale in Business Innovation and Informatics.

2.3 Both Parties agree to recognize the European Credit Transfer and Accumulation System (ECTS).

2.4 The Parties have established this agreement in accord with the legal frameworks of the countries concerned.

2.5 Each Party shall be responsible for their own academic standards and quality assurance arrangements.
3 THE PROGRAMME

3.1 In particular, the Parties agree the following:

3.1.1 At the beginning of the academic year 2016-2017, and for the next five (5) academic years, the Parties will commence a two-year, double degree Master (MA/MSc) programme comprising 120 EC (240 UK Credits). The typical structure of the double degree programme is as follows:

3.1.2 The official language of the entire double degree programme is English.

3.1.3 One semester at UNISA is equivalent to one Teaching Block at Portsmouth.

3.1.4 Students who commence their studies at Portsmouth on the MSc in Information Systems will spend their first year (semesters 1 and 2) at Portsmouth and will be expected to complete 180 UK Credits (90 EC). These students will spend their third semester at UNISA completing their studies on the first semester of the second year of the Laurea Magistrale in Business Innovation and Informatics and will be expected to complete 30 EC (60 UK Credits).

3.1.5 Students who commence their studies at UNISA on the Laurea Magistrale in Business Innovation and Informatics will spend semesters 1 and 2 of the first year and semester 3 in the second year at UNISA and will be expected to complete 90 EC (180 UK Credits). These students will spend their fourth semester at Portsmouth completing their studies on the second semester of the first year of the MSc in Information Systems and will be expected to complete 60 UK Credits (30 EC).

3.1.6 Students enrolled on the MSc in Information Systems programme at the School of Computing University of Portsmouth, who pass the examinations and complete the graduation requirements of Portsmouth and UNISA double degree programme will be awarded two Master degrees:

“MSc in Information Systems” from Portsmouth; and
“Laurea Magistrale in Business Innovation and Informatics (UNISA_BII)” from UNISA.

3.1.7 Students enrolled on the Laurea Magistrale in Business Innovation and Informatics (UNISA_BII) programme at the Dipartimento di Scienze Aziendali – Management and Innovation Systems, University of Salerno, who pass the examinations and complete the graduation requirements of Portsmouth and UNISA double degree programme will be awarded two Master degrees:

“MSc in Information Systems” from Portsmouth; and
“Laurea Magistrale in Business Innovation and Informatics (UNISA_BII)” from UNISA.

3.1.8 All graduates on this double degree programme will receive a diploma supplement from both Parties, which will state that the degree is awarded within the framework of the double degree of this Agreement.
3.2 A detailed description of the structure, curriculum and module contents of the double degree programme for Portsmouth and UNISA students respectively will be stated in Annex 1, that will be prepared by the two Parties, and it will be part of the present Agreement.

3.3 Annex 1 also contains the Parties' agreements on the admission and the selection criteria for the double degree programme, the graduation regulations, the credit recognitions, the module equivalences, the comparative grading, as well as the details of the administrative procedures.

4 EXCHANGE NUMBERS

4.1 The Parties aim to maintain reciprocal numbers of incoming and outgoing double degree students. To begin with 5 (five) students per Party per academic year will be admitted to the double degree programme, starting in the academic year 2016-2017. The Parties will agree each year in writing on the number of students to be admitted to the double degree programme (with a maximum of ten (10) students).

4.2 Compensation for the tuition fees for the case of unbalanced number of students can be decided each year, depending on the number of exchanged students, by written agreement between the Parties.

5 ADMISSION

5.1 To be eligible to participate in the double degree programme, students must meet the admissions requirements of the Host university.

5.2 Each Party reserves the right of final approval on the admission of a double degree programme student.

5.3 Each Party reserves the right to limit the number of double degree programme students accepted onto any one course of study via the Agreement in any one year depending on the Faculty's strategic direction and available resources.

5.4 A student entering the United Kingdom to study at Portsmouth, either under a Tier 4 Visa or under a Student Visitor Visa, must comply with all the immigration regulations attached to their Leave to Enter and/or Remain.

5.5 In accordance with UK Visas and Immigration (UKVI)\(^1\), or any successor organisation, and the University of Portsmouth requirements, each student is expected to satisfy the requirements for proficiency in the English language.

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\(^1\) [http://www.ukba.homeoffice.gov.uk/visas-immigration/studying/](http://www.ukba.homeoffice.gov.uk/visas-immigration/studying/)
6 STUDENT FINANCE AND INFORMATION

6.1 Students admitted to the double degree programme will be enrolled as full-time, fee-paying students at the Home Institution for the duration of the programme. Portsmouth waives tuition fees for the UNISA students during their semester at Portsmouth. UNISA waives tuition fees for Portsmouth students during their semester at UNISA.

6.2 Most students participating in the double degree arrangement will be eligible for an Erasmus+ scholarship. Double degree programme students who do not complete the study abroad at UNISA or Portsmouth may have to return all or part of their Erasmus+ funding.

6.3 Students’ obligation to pay other public dues or duties while studying at the Host university remains unaffected.

6.4 Students are responsible for their own financial support, and neither Party shall bear responsibility for providing funds to a student for any purpose. Students will be responsible for all expenses including, but not limited to, accommodation, food, travel, visas, insurance, as appropriate, books, etc.

6.5 Incoming students at both universities must provide documentary proof of having health insurance coverage.

6.6 A bilateral Erasmus+ exchange agreement has been in effect for several years between Portsmouth (School of Computing) and UNISA (Dipartimento di Scienze Aziendali – Management and Innovation Systems). The Erasmus+ agreement will be amended to reflect the increase of student exchange due to the double degree program, as discussed and agreed under the institutions’ Erasmus+ policies. Should either Party cease to be eligible to benefit from the Erasmus+ scheme due to its country’s withdrawal from the scheme during the term of this Agreement, then each Party reserves the right to renegotiate this Agreement.

6.7 The Parties will provide timely information to incoming and outgoing double degree students with regard to study abroad financing and scholarship possibilities to cover the cost of the semester abroad.

6.7.1 Students from the Host university will be assisted with practical issues such as accommodation, enrolment and course registration.

6.7.2 Incoming international exchange and double degree students are invited by the Host university to participate in induction programmes and social events.

6.8 Double degree students shall comply with the education and examination rules and regulations of the university responsible for the course concerned, and abide by the decision of the Board of Examiners responsible for the setting and marking of the exam concerned. In compliance with the examination rules and regulations of the Host university, exams failed at the Host university may be retaken at the Home university under the supervision of the faculty, as stipulated in the module descriptions. Students who do not complete at the Host university the 30 EC (60 UK) credits required, will be excluded from participation in the double degree program.
7 ACADEMIC STANDARDS AND QUALITY ASSURANCE

7.1 Each Party shall be responsible for their own quality assurance arrangements so that students for the UNISA award will be regarded as students of UNISA, and that students for Portsmouth’s award will be regarded as students of Portsmouth.

7.2 Each Party is responsible for the standards and quality of the awards made in its name regardless of where or how they are offered. It is obliged by its own internal regulations and by rules imposed by the Higher Education Funding Council for England (Portsmouth) and the Presidio Qualità di Ateneo (UNISA) to award a degree or other University qualification to an individual only in such cases where it is satisfied through the reasonable exercise of its professional judgement that the individual has reached an appropriate academic standard.

7.3 A Portsmouth programme shall at all times be subject to Portsmouth’s quality assurance procedures, including its internal programme approval, evaluation and review procedures, and Portsmouth shall be entitled to amend the programme in any way necessary at any time to ensure that it complies with its quality standards and other requirements.

7.4 Within its Collaborative Provision Policy (CPP)\(^2\) and programme Monitoring and Review Policy, Procedures and Guidelines (PMR)\(^3\), Portsmouth must be satisfied that the academic standards of the UNISA course approved under this double degree arrangement continue to be equivalent to that of comparable awards for courses delivered at Portsmouth, and compatible with relevant benchmarks recognised within the UK.

7.5 A UNISA programme shall at all times be subject to UNISA’s quality assurance procedures, including its internal programme approval, evaluation and review procedures, and UNISA shall be entitled to amend the programme in any way necessary at any time to ensure that it complies with its quality standards and other requirements.

7.6 Each Party will elect an executive committee to supervise and monitor the double degree programme. The committee is responsible for all academic and administrative issues and duties relating to the programme.

7.6.1 The UNISA committee is composed of the following 3 members:

- The Director of the Dipartimento di Scienze Aziendali – Management and Innovation Systems
- The Scientific Responsible of the Laurea Magistrale in Business Innovation and Informatics (UNISA_BII) programme at the Dipartimento di Scienze Aziendali – Management and Innovation Systems, University of Salerno
- The Academic coordinator/Presidente di Area Didattica di Scienze Aziendali – Management and Innovation Systems.

\(^2\) [www.port.ac.uk/acessstoinformation/policies/collaborativeprovision/filetodownload.10880.en.pdf](http://www.port.ac.uk/acessstoinformation/policies/collaborativeprovision/filetodownload.10880.en.pdf)
\(^3\) [http://policies.docstore.port.ac.uk/policy-118.pdf](http://policies.docstore.port.ac.uk/policy-118.pdf)
7.6.2 The Portsmouth committee is composed of the following 4 members:

- The Head of School of Computing
- The Postgraduate Programmes Coordinator at the School of Computing
- The course leader, MSc Information Systems
- The Erasmus+ Departmental Coordinator

7.6.3 Contact details for the above can be found in the Annex 2 to this Agreement.

7.7 Representatives of the two committees will meet at least once a year to evaluate the programme and will update each other on changes and developments, e.g. planned or desired changes in curricula or modules also by using a video conference.

8 FINANCIAL ARRANGEMENTS

8.1 Nothing in the Agreement shall be deemed to be a commitment or obligation of funds from either Party.

9 TERM AND TERMINATION

9.1 This Agreement, including any related Annexes, shall remain in place for a period of five (5) years from the Commencement Date, unless terminated in writing by either Party by giving a minimum notice of ninety (90) days before the end of the given Academic year.

9.2 This Agreement and related Annex/es become effective on the date the last Party signs (hereinafter “Commencement Date”), and is subject to each Party obtaining the necessary board approvals and such other necessary approvals, including local regulatory approval, to enter into the Agreement.

9.3 In the event of termination, both Parties will ensure that adequate arrangements have been made to complete all activities already begun in accordance with this Agreement.

9.4 This Agreement shall be subject to revision, modification or renewal at any time by mutual written agreement of both Parties. Arrangements for renewal will be discussed between the Parties at least six (6) months prior to the Agreement end date.

9.5 The Parties will mutually assist and cooperate to ensure that the activities within the double degree programme comply with all applicable laws.

9.6 Notwithstanding the above, if during the term of this Agreement there shall be any change in any law, statutory legislation, policy, rule, practices or regulation in the United Kingdom or any other country and as a result of which there shall be either a material additional cost to a Party hereunder, or a Party is not able to fulfil a material obligation hereunder, then the Parties shall consult on such change to agree as how to proceed thereafter. If the Parties do not agree on how to proceed within a reasonable period of time, then the Parties may mutually terminate this Agreement.
9.7 Each Party is required to provide in writing reasonable notice to the other Party of any change to its organisation or ownership, including but not limited to, change of legal status, change of ownership, change of governance, change in financial status, change in financial stability, change organisation structure, change of name and change of address.

9.8 In the event that there is such a change, the Parties reserve the right to undertake a review of the partnership and the Agreement.

10 DISPUTE RESOLUTION

10.1 In the event of any dispute emerging, the Parties agree to solve the problem amicably and promptly between themselves. For the purposes of this Agreement only, in a case of a dispute that cannot be resolved between the Parties, the law of the defendant country will apply.

11 ASSIGNMENT

11.1 Neither Party may assign, delegate, sub-contract or change this Agreement or any part of it, without the prior written consent of the other.

12 INTELLECTUAL PROPERTY

12.1 All right, title and interest in copyright and all other materials supplied by one Party to the other shall, together with any improvements or modifications, at all times remain vested with the supplying Party or original owner.

12.2 Neither Party may gain any right or interest in the other Party’s name and logo nor the goodwill associated with them, and neither Party may give permission to any third party to use the other Party’s name or logo.

13 THIRD PARTY RIGHTS

13.1 The terms set out in this Agreement are for the benefit of the Parties to this Agreement and are not intended to benefit, or be enforceable by, anyone else under the Contracts (Rights of Third Parties) Act 1999 or otherwise.

14 EQUAL OPPORTUNITIES

14.1 Both Parties are committed to maintaining academic freedom and integrity, to operate within an open ethical environment and to ensure equality of treatment and equality of opportunity in education and employment. Each Party in the delivery of its course must not impact unfavourably on particular groups defined by gender, racial or ethnic origin, disability, religion, belief or sexual orientation.

15 NON EXCLUSIVITY

15.1 This Agreement will not hinder the collaboration which already exists or will be established in the future by either Party with a third party.
16.1 The Parties have not, by virtue of this Agreement, entered into a joint venture or any other form of relationship, and neither Party may act or hold itself out as agent of the other, or in any other way entitled to pledge the credit or otherwise incur legal liability on behalf of the other Party.

In witness of the terms of the Agreement, and intending to be legally bound, the signatures of the following authorised representatives of the two universities are affixed.

The signatories:

**University of Portsmouth Higher Education Corporation, Portsmouth England, UK**  
Professor Graham Galbraith  
Vice-Chancellor  
Signatory:  
Date: 26/01/2017

**University of Salerno, Fisciano, Salerno, Italy**  
Prof. Aurelio Tommasetti  
Rector  
Signatory:  
Date: 06/02/2017

**University of Salerno, Fisciano, Salerno, Italy**  
Prof. Vincenzo Loia  
Dipartimento di Scienze Aziendali – Management and Innovation Systems  
Director  
Signatory:  
Date: 06/02/2017
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ANNEX 1
to the
AGREEMENT
(for the award of dual degrees)
between
University of Portsmouth Higher Education Corporation, England (UK)
and
University of Salerno, Italy

Annex 1 is an attachment to the Agreement for the award of dual degrees between the School of Computing at the University of Portsmouth, and the Dipartimento di Scienze Aziendali – Management and Innovation Systems, University of Salerno.

The Agreement involves the following two degrees:
- MSc in Information Systems of Portsmouth (PORT-MSC)
- Laurea Magistrale in Business Innovation and Informatics of UNISA (UNISA-BII)

1. Programme profile
The Masters Programmes in Business Innovation and Informatics and Information Systems involved in this Agreement aim to give the students both the Information Systems and Computer Sciences bases and the Management expertise to be able to manage, in an appropriate way,
- decision processes,
- complex and big data in innovative operating activities,
- technical knowledge and skills associated with the development and management of Information Systems and related software and equipment,

with the aim of producing and inferring appropriate information and knowledge to support decision making processes, operational and analysis activities in management processes.

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Program Structure
(Credit shown in European Credit Transfer points)

<table>
<thead>
<tr>
<th>University of Portsmouth</th>
<th>University of Salerno UNISA</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>MSc Information Systems (C0054F)</strong> <em>(UoP-MScIS)</em> <em>(Study Abroad)</em></td>
<td><strong>Laurea Magistrale in Business Innovation and Informatics (UNISA-BII)</strong> <em>(120ECTS)</em></td>
</tr>
<tr>
<td>Information Systems Development <em>(15ECTS)</em> (Portsmouth unit code P22242)</td>
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<tr>
<td>Information Systems Management <em>(15ECTS)</em> (Portsmouth unit code P22437)</td>
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<tr>
<td>Interaction in Computer Systems <em>(15ECTS)</em> (Portsmouth unit code P22436)</td>
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<tr>
<td>Web Development <em>(15ECTS)</em> (Portsmouth unit code P22439)</td>
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</tbody>
</table>
| Masters Engineering Project *(30ECTS)* *(Portsmouth code U22244)*;  
 or,  
 Masters Study Project *(30ECTS)* *(Portsmouth code U2245)* | |
| **TRAVEL TO UNISA ->** | 10 ECTS credits from: |
|  | • Complexity Management *(SECS-P/08, 5ECTS)* |
|  | • IT Banking *(SECS-P/11, 5ECTS)* |
|  | • Financial Analysis *(SECS-P/09, 5ECTS)* |
|  | • Advanced Project Management *(ING-IND/17, 5ECTS)* |
|  | Management and Control Systems *(10ECTS)* |
|  | Industrial and Quality Management *(10ECTS)* |
|  | **<- TRAVEL BACK TO Portsmouth** |

Students coming FROM Portsmouth will be awarded by Portsmouth 90 ECTS credits (180 UK credits) for UoP study, and will receive Recognition of Prior Learning ("RPL") from 30 ECTS credits studied at UNISA, which will be recognised as 60 UK credits of study (0 weighted). They will be awarded the MSc Information Systems *(UoP-MScIS(SA))*. Their transcript will note a period of study abroad (with named UNISA units) within the 60 UK credit study unit.

Students coming FROM Portsmouth will also be awarded by UNISA the Laurea Magistrale in Business Innovation and Informatics *(UNISA-BII)* on the basis of 30 ECTS credits of study at UNISA, plus 60 ECTS credits of study at Portsmouth (which will be recognised as 60 ECTS in INF/01, 50 "caratterizzanti" and 10 "affini"), and a further 30 ECTS credits of project (which will be recognised...
as 19 ECTS as Thesis + 1 ECTS as “altri conoscenze per l’inserimento nel mondo del lavoro” + 10 ECTS as elective courses.)
### Program Structure
(Credit shown in European Credit Transfer points)

<table>
<thead>
<tr>
<th>University of Portsmouth</th>
<th>University of Salerno UNISA</th>
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<tbody>
<tr>
<td><strong>MSc Information Systems (C0054F) (UoP-MScIS)</strong></td>
<td><strong>Laurea Magistrale in Business Innovation and Informatics (UNISA-BII)</strong></td>
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<tr>
<td>Students from University of Salerno (UNISA)</td>
<td>10 ECTS credits from:</td>
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<tr>
<td></td>
<td>• Complexity Management (SECS-P/08, 5 CFU)</td>
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<tr>
<td></td>
<td>• IT Banking (SECS-P/11, 5 CFU)</td>
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<tr>
<td></td>
<td>• Financial Analysis (SECS-P/09, 5 CFU)</td>
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<td></td>
<td>• Advanced Project Management (ING-IND/17, 5 CFU)</td>
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<tr>
<td>Management and Control Systems (10 CFU)</td>
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<tr>
<td>Industrial and Quality Management (10 CFU)</td>
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<tr>
<td>IT Project Management (10 CFU)</td>
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<tr>
<td>Knowledge Management Systems (10CFU)</td>
<td>30 ECTS from one of the two following specialisation courses groups:</td>
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<tr>
<td></td>
<td>Data Science (10 CFU)</td>
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<td></td>
<td>Computational Intelligence (10 CFU)</td>
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<td></td>
<td>Biomedical Data and Signals Processing (10 CFU)</td>
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<tr>
<td>or</td>
<td>Secure Protocols And Primitives For Computation And Communication (10 CFU)</td>
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<td></td>
<td>Safe And Awareness Systems (10 CFU)</td>
</tr>
<tr>
<td></td>
<td>Secure Programming And Secure Applications (10 CFU)</td>
</tr>
<tr>
<td>Masters Engineering Project (30ECTS) (Portsmouth code U22244); or, Masters Study Project (30ECTS) (Portsmouth code U2245)</td>
<td>&lt;- TRAVEL TO Portsmouth</td>
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<tr>
<td><strong>TRAVEL BACK TO UNISA -&gt;</strong></td>
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</tbody>
</table>
Students from UNISA will be awarded by Portsmouth the MSc Information Systems (UoP-MScIS(f)) on the basis of the Masters Engineering Project or Masters Study Project PJ60 project (30 ECTS and RPL(60 ECTS) for the following units: Biomedical Data and Signals Processing (10 ECTS), Knowledge Management Systems (10 ECTS), IT Project Management (10 ECTS), Industrial and Quality Management (10 ECTS), Data Science (10 ECTS), Computational Intelligence (10 ECTS).

Students from UNISA will also be awarded by UNISA the Laurea Magistrale in Business Innovation and Informatics (UNISA-BII) on the basis of 90 ECTS credits of study at UNISA, and 30 ECTS credits of RPL for the UoP Project Unit.

**How Credit and Grades are used in UoP and UNISA awards**
Credit awarded from study undertaken at UNISA towards the MSc Information Systems (UoP-MScIS) will be given to UoP and UNISA students as RPL. Therefore the credit will count towards the award, but not towards the final grades.

Credit awarded from study undertaken at Portsmouth towards the Laurea Magistrale in Business Innovation and Informatics (UNISA-BII) at UNISA will count towards both credit and grades.

**How UNISA units map to taught units on MSc IS**

<table>
<thead>
<tr>
<th>UNISA Units</th>
<th>Taught Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>Industrial and Quality Management (10 CFU)</td>
<td>Project Management</td>
</tr>
<tr>
<td>IT Project Management (10 CFU)</td>
<td>Project Management</td>
</tr>
<tr>
<td>Knowledge Management Systems (10 CFU)</td>
<td>Information Systems Development</td>
</tr>
<tr>
<td>Computational Intelligence (I part) (5 CFU)</td>
<td>Interaction in Computer Systems</td>
</tr>
<tr>
<td>Computational Intelligence (II part) (5 CFU)</td>
<td>Information Systems Development</td>
</tr>
<tr>
<td>Biomedical Data and Signal Processing (10 CFU)</td>
<td>Interaction in Computer Systems</td>
</tr>
<tr>
<td>Data Science (10 CFU)</td>
<td>Information Systems Management</td>
</tr>
</tbody>
</table>

Mapping of UNISA units to be counted as RPL toward the taught MScIS units. **NB** 60 credits (ECTS) of UNISA units are direct replacements for 60 credits (ECTS) of UoP MScIS units.

**2. Portsmouth and UNISA application and selection procedures for the double degree programme**

Participation in the double degree program is open to students enrolled in the MSc in Information Systems or UNISA_BII.

Students interested in taking part in the double degree programme must prepare and submit the following documents when applying to the double degree programme:

- A motivation letter (in English) demonstrating academic appropriateness and personal reasons for wishing to participate in the double degree programme;
- Curriculum Vitae (in English) containing personal details, educational background, practical or professional work experiences or qualifications and previous scholarship awards.
Each Party appoints a selection committee as in the Article 7 of the Agreement.

Each Party is responsible for the selection of students locally enrolled.

Selection will be based on academic merit and motivation.

In any case, the curriculum of candidate students must meet the standards for the admission to the title of the graduate level (both in terms of cultural requirements and of personal skills and profiles) required by the "Host" institution.

Students applying for the double degree apply in accord with the application procedure of the Home institution. Details of application deadlines are published yearly on the respective websites.

3. The curriculum of the double degree programme
The curriculum of the double degree programme satisfies the individual programme requirements of the two stand-alone 120 ECTS (UNISA) and the 90 ECTS (Portsmouth) Master degree programmes. The order and timing for completion of the respective curricula is slightly different for Portsmouth and UNISA students. Changes to curricula reflect the need to minimise the travel and administrative burden on students enrolled in the double degree programme.

4. Exams and the comparative grading scale
The following table 1 shows the ECTS grades and definitions, as well as the equivalent grading scales of Portsmouth and UNISA

<table>
<thead>
<tr>
<th>Portsmouth (Local grading)</th>
<th>Equivalent ECTS Grading</th>
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</thead>
<tbody>
<tr>
<td>&gt;70</td>
<td>Dist</td>
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<tr>
<td>60-69</td>
<td>B</td>
</tr>
<tr>
<td>50-59</td>
<td>C</td>
</tr>
<tr>
<td>40-49</td>
<td>D</td>
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<tr>
<td>&lt;40</td>
<td>F</td>
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<table>
<thead>
<tr>
<th>UNISA (Local grading)</th>
<th>Equivalent ECTS Grading</th>
</tr>
</thead>
<tbody>
<tr>
<td>30-30L</td>
<td>A</td>
</tr>
<tr>
<td>27-29</td>
<td>B</td>
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<td>19-23</td>
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<td>18-18</td>
<td>E</td>
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<td>&lt;18</td>
<td>F</td>
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</tbody>
</table>
Given the previous table, the grades at UNISA are converted to grades at Portsmouth according to the following table 2:

<table>
<thead>
<tr>
<th>UNISA (Local grading)</th>
<th>Portsmouth (Local grading)</th>
<th>Equivalent ECTS Grading</th>
</tr>
</thead>
<tbody>
<tr>
<td>30-30L</td>
<td>A – Dist</td>
<td>Excellent</td>
</tr>
<tr>
<td>27-29</td>
<td>B – Merit</td>
<td>Very Good</td>
</tr>
<tr>
<td>24-26</td>
<td>C – Pass</td>
<td>Good</td>
</tr>
<tr>
<td>18-23</td>
<td>D – Pass</td>
<td>Satisfactory</td>
</tr>
<tr>
<td>&lt;18</td>
<td>F – Fail</td>
<td>Fail</td>
</tr>
</tbody>
</table>

Similarly, the grades at Portsmouth are converted to grades at UNISA according to the following table 3:

<table>
<thead>
<tr>
<th>Portsmouth (Local grading)</th>
<th>UNISA (Local grading)</th>
<th>Equivalent ECTS Grading</th>
</tr>
</thead>
<tbody>
<tr>
<td>&gt;70</td>
<td>30L</td>
<td>Excellent</td>
</tr>
<tr>
<td>60-69</td>
<td>29</td>
<td>Very Good</td>
</tr>
<tr>
<td>50-59</td>
<td>26</td>
<td>Good</td>
</tr>
<tr>
<td>40-49</td>
<td>23</td>
<td>Satisfactory</td>
</tr>
<tr>
<td>&lt;40</td>
<td>17</td>
<td>Fail</td>
</tr>
</tbody>
</table>

5. Study loads
Both Parties agree to recognise the European Credit Transfer and Accumulation System (ECTS).

6. Academic recognition and programme obligations: The requirements of gaining the diploma
The Parties agree to recognise the academic programmes, the rules and the regulations of the partner and accept the credits earned at the Host Institution as counting towards the Home degree.

7. The double degree Master thesis: Preparation and defence
Both Portsmouth and UNISA Masters programmes require that the Master thesis of Portsmouth and UNISA double degree students is prepared in English.

Completing a thesis is a measure of a student’s individual ability. Students must demonstrate that they are able to work independently and professionally in terms of managing the project, keeping to agreements, and dealing with rational, methodological and content-related aspects.

The evaluation is based on the rate given by the UK lecturers. They correspond to the realisation of one of the following two Projects:

- Masters Engineering Project (PJE60), or
- Masters Study Project (PJS60).
They are converted to thesis grades at UNISA according to the following table 4:

<table>
<thead>
<tr>
<th>Portsmouth (Local grading)</th>
<th>UNISA (Local grading)</th>
</tr>
</thead>
<tbody>
<tr>
<td>&gt;70</td>
<td>8</td>
</tr>
<tr>
<td>60-69</td>
<td>7</td>
</tr>
<tr>
<td>50-59</td>
<td>5</td>
</tr>
<tr>
<td>40-49</td>
<td>3</td>
</tr>
<tr>
<td>&lt;40</td>
<td>Fail</td>
</tr>
</tbody>
</table>

8. Financial arrangements: Tuition fee waivers, grants, scholarships and visas.

8. A. Tuition fee waivers
This subject is regulated by article 6 of the Agreement.

8. B. Scholarships, grants and visas
Most students participating in the double degree will be eligible for an LLP/Erasmus+ scholarship. In any case, eligibility for an LLP/Erasmus+ scholarship is not a precondition for taking part in the double degree programme. Students have the option to be self-funded. Non-EU citizens must be able to satisfy all the conditions of obtaining a (study) visa and a residence permit in the Host country.

9. Amendments to annexes
Amendments to Annex 1 are regulated by article 9 of the Agreement.

This Annex will become effective on the date the last Party signs and will terminate when the Agreement terminates, as regulated by article 9 of the Agreement

*The remainder of this page is intentionally blank. Signature page follows.*
In witness of the terms of the agreement, and intending to be legally bound, signatures of the following authorized representatives of the two institutions are affixed.

The signatories:

University of Portsmouth Higher Education Corporation, Portsmouth England, UK
Professor Graham Galbraith
Vice-Chancellor
Signatory:

Date: 26/01/2017

University of Salerno,
Fisciano, Salerno, Italy
Prof. Aurelio Tommasetti
Rector
Signatory:

Date: 06 FEB 2017

University of Salerno,
Fisciano, Salerno, Italy
Prof. Vincenzo Loia
Dipartimento di Scienze Aziendali –
Management and Innovation Systems
Director
Signatory:

Date: 06 FEB 2017
ANNEX 2

to the

AGREEMENT

(for the award of dual degrees)

between

University of Portsmouth Higher Education Corporation, England (UK)

and

University of Salerno, Italy

Contact Details: clause 7.6. refers

For University of Salerno:

The Director of the Dipartimento di Scienze Aziendali – Management and Innovation Systems

Prof. Vincenzo Loia, Management and Innovation Systems, Campus di Fisciano, Salerno, Italia

Tel: +39089963214  e-mail: loia@unisa.it

A Scientific Responsible of the Laurea Magistrale in Business Innovation and Informatics (UNISA_BII) programme at the Dipartimento di Scienze Aziendali – Management and Innovation Systems, University of Salerno

Prof. Roberto Tagliaferri, Management and Innovation Systems, Campus di Fisciano, Salerno, Italia

Tel: +39089962056  e-mail: robtag@unisa.it

The Academic coordinator/Presidente di Area Didattica di Scienze Aziendali – Management and Innovation Systems

Prof. Paolo Tartaglia Polcini, Management and Innovation Systems, Campus di Fisciano, Salerno, Italia

Tel: +39089963116  e-mail: ptpolcini@unisa.it
ANNEX 2 cont’d

Contact Details: clause 7.6. refers

For University of Portsmouth:

<table>
<thead>
<tr>
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<th>Address</th>
<th>Tel</th>
<th>e-mail</th>
</tr>
</thead>
<tbody>
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</tr>
</tbody>
</table>