MEMORANDUM OF AGREEMENT
(for the award of dual degrees)

between

Universidad Tecnológica de Pereira

and

University of Salerno, Italy

THIS AGREEMENT is made:

BETWEEN
Universidad Tecnológica de Pereira, Carrera 27 # 10-02 Barrio Álamos—Pereira - Risaralda - Colombia - AA: 97 - Código postal: 660003 henceforth referred to as "UTP",

And

Università degli Studi di Salerno, henceforth referred to as "UNISA", whose offices are located at Via Giovanni Paolo II, 132, 84084, Fisciano (SA), Italia
together "the Parties" and each a "Party", whereby it is agreed as follows:

1 BACKGROUND AND OBJECTIVES

1.1 Each Party delivers a Masters programme with comparable units, thus enabling students from one party to spend one semester abroad at the other participating university. Students therefore study units appropriate to UNISA degree award and units appropriate to their UTP degree award. This is inside the framework agreement signed by the two Universities in 2015.

1.2 The purpose of this Agreement is to establish a dual award arrangement (henceforth "double degree programme") and to:

1.2.1 Facilitate the entry of UTP graduated, to study for their Laurea Magistrale in Business Innovation at UNISA (UNISA_BII), which is a double degree with the UPT Maestría in Ingeniería de Sistemas y Computación.

1.3 The Laurea Magistrale in Business Innovation at UNISA (UNISA_BII) has a length of two (2) academic years and the UPT Maestría in Ingeniería de Sistemas y Computación has a duration of two (2) academic years, and each programme requires the acquisition of at least 120 European Credits (ETCS) (58 UTP Credits) by students studying at the Host Institution.

1.4 The double degree programme provides students with the opportunity to receive a Masters degree award from each university at which they study, i.e. successful students will receive two separate Masters degree awards, one from UNISA and one from UTP.
1.5 This Agreement supplements Inter-Institutional Agreement signed between UTP and UNISA, and sets out the relationship and arrangements between the Parties in the delivery and management of this double degree arrangement.

1.6 For the avoidance of doubt, this Agreement is specific to the Facultad de Ingenierías Eléctrica, Electronica, Física y Ciencias de la Computacion at UTP and to the Dipartimento di Scienze Aziendali — Management and Innovation Systems at UNISA.

2 AGREEMENT

2.1 With this Agreement, the Parties agree to establish a double degree programme for students of the UPT Maestría in Ingeniería de Sistemas y Computacion, introduced and implemented by the Facultad de Ingenierías Electrica, Electronica, Física y Ciencias de la Computacion at UTP, and those of the Laurea Magistrale in Business Innovation and Informatics (UNISA_BII) programme, introduced and implemented by the Dipartimento di Scienze Aziendali —Management and Innovation Systems at UNISA.

2.2 The Parties will deliver two separate programmes of study as follows:

- The University of UTP will deliver the Maestría in Ingeniería de Sistemas y Computacion;
- The University of Salerno will deliver the Laurea Magistrale in Business Innovation and Informatics.

2.3 Both Parties agree to recognize the European Credit Transfer and Accumulation System (ECTS) and the Credit Systems of the Universities in Colombia.

2.4 The Parties have established this agreement in accord with the legal frameworks of the countries concerned.

2.5 Each Party shall be responsible for their own academic standards and quality assurance arrangements.

2.6 This Agreement shall come into force on the Commencement Date subject to each Party obtaining the necessary board approvals and such other necessary approvals, including local regulatory approval, to enter into the Agreement.

3 THE PROGRAMME

3.1 In particular, the Parties agree the following:

3.1.1 At the beginning of the academic year 2017-2018, and for the next four (4) academic years, the Parties will commence a two-year, double degree Master (MA/MSc) programme comprising 120 ECTS (58 Colombian Credits). The typical structure of the double degree programme is as follows:

3.1.2 The official language of the entire double degree programme is English.
3.1.3 One semester at UNISA is equivalent to one semester at UTP and viceversa.

3.1.4 The graduated students at UTP who commence their studies at UNISA on the Laurea Magistrate in Business Innovation and Informatics will spend semesters 1 and 2 of the first year and semester 3 in the second year at UNISA and will be expected to complete 90 ECTS (46 Colombian Credits). These students will spend their fourth semester at UTP completing their studies on the first semester of the second year of the UPT Maestria in Ingeniería de Sistemas y Computación and will be expected to complete 12 Colombian Credits Credits (30 ECTS).

3.1.5 Students enrolled on this programme, who pass the examinations and complete the graduation requirements of UTP and UNISA double degree programme will be awarded two Master degrees:

"UTP Maestria in Ingeniería de Sistemas y Computación" ; and
"Laurea Magistrate in Business Innovation and Informatics (UNISA _BI1)" from UNISA.

3.1.6 All graduates on this double degree programme will receive a diploma supplement from both Parties, which will state that the degree is awarded within the framework of the double degree of this Agreement.

3.2 A detailed description of the structure, curriculum and module contents of the double degree programme for UTP and UNISA students respectively will be stated in Annex 1, that will be prepared by the two Parties, and it will be part of the present agreement.

3.3 Annex 1 also contains the Parties' agreements on the admission and the selection criteria for the double degree programme, the graduation regulations, the credit recognitions, the module equivalences, the comparative grading, as well as the details of the administrative procedures.

4 EXCHANGE NUMBERS

4.1 The Parties aim to maintain the numbers of double degree students. To begin with 9 (nine) students per academic year will be admitted at most to the double degree programme, starting in the academic year 2017-2018, The Parties will agree each year in writing on the number of students to be admitted to the double degree programme.

5 ADMISSION

5.1 To be eligible to participate in the double degree programme, students must meet the admissions requirements of the Home and Host universities.

5.2 Each Party reserves the right of final approval on the admission of a double degree programme student.
5.3 Each Party reserves the right to limit the number of double degree programme students accepted onto any one course of study via the Agreement in any one year depending on the Faculty's strategic direction and available resources.

5.4 A student entering the Italy to study at Salerno, must comply with all the immigration regulations attached to their Leave to Enter and/or Remain.

5.5 Each student is expected to satisfy the requirements for proficiency (B2) in the English language.

6 STUDENT FINANCE AND INFORMATION

6.1 The University of Salerno commits to accept as enrolled students 6 students of the Master UPT Maestría in Ingeniería de Sistemas y Computación supporting the cost of registration fee, the living costs at the "residenze universitarie" and the board costs at the canteen "mensa universitaria" for 16 (sixteen) months. The UTP commits to economically support at least 0 students at the first year, at least 1 student at the second year, at least 2 students at the third year, at least 3 students for the fourth year.

6.2 Students are responsible for their own financial support, and neither Party shall bear responsibility for providing funds to a student for any purpose but those indicated in 6.1.

6.3 Incoming students at both universities must provide documentary proof of having health insurance coverage.

6.4 The Parties will provide timely information to incoming and outgoing double degree students with regard to study abroad financing and scholarship possibilities to cover the cost of the semester abroad.

6.4.1 Students from both UNISA and UTP will be assisted with practical issues such as accommodation, enrolment and course registration.

6.4.2 Incoming international exchange and double degree students are invited by both the universities to participate in induction programmes and social events.

6.5 Double degree students shall comply with the education and examination rules and regulations of the university responsible for the course concerned, and abide by the decision of the Board of Examiners responsible for the setting and marking of the exam concerned. In compliance with the examination rules and regulations of UNISA, exams failed at UNISA may be retaken at UTP under the supervision of the faculty, as stipulated in the module descriptions. Students who do not complete at UNISA the credits required, will be excluded from participation in the double degree program.
ACADEMIC STANDARDS AND QUALITY ASSURANCE

7.1 Each Party shall be responsible for their own quality assurance.

7.2 Each Party is responsible for the standards and quality of the awards made in its name regardless of where or how they are offered. It is obliged by its own internal regulations and by rules imposed by Calificación de Alta Calidad, Ministerio de Educación de Colombia and the Presidio Quality di Ateneo (UNISA) to award a degree or other University qualification to an individual only in such cases where it is satisfied through the reasonable exercise of its professional judgement that the individual has reached an appropriate academic standard.

7.3 A UTP programme shall at all times be subject to UTP's quality assurance procedures, including its internal programme approval, evaluation and review procedures, and UTP shall be entitled to amend the programme in any way necessary at any time to ensure that it complies with its quality standards and other requirements.

7.4 A UNISA programme shall at all times be subject to UNISA's quality assurance procedures, including its internal programme approval, evaluation and review procedures, and UNISA shall be entitled to amend the programme in any way necessary at any time to ensure that it complies with its quality standards and other requirements.

7.5 Each Party will elect an executive committee to supervise and monitor the double degree programme. The committee is responsible for all academic and administrative issues and duties relating to the programme.

7.5.1 The UNISA committee is composed of the following 3 members:

- The Director of the Dipartimento di Scienze Aziendali Management and Innovation Systems
- The Scientific Responsible of the Laurea Magistrale in Business Innovation and Informatics (UNISA_BII) programme at the Dipartimento di Scienze Aziendali Management and Innovation Systems, University of Salerno
- The Academic coordinator/Presidente di Area Didattica di Scienze Aziendali — Management and Innovation Systems.
7.5.2 The UTP committee is composed of the following 3 members:

- El Director de la UPT Maestria in Ingenieria de Sistemas y Computacion
- El Decano de la Facultad de Ingenerias Electrica, Electronica, Fisica y Ciencias de la Computacion at UTP
- El Vicerrector Academico de UTP

7.5.3 Contact details for the above can be found in the Annex 2 to this Agreement.

7.6 Representatives of the two committees will meet at least once a year to evaluate the programme and will update each other on changes and developments, e.g. planned or desired changes in curricula or modules also by using a video conference.

8 FINANCIAL ARRANGEMENTS

8.1 Nothing in the Agreement shall be deemed to be a commitment or obligation of funds from either Party, but those indicated in 6.1.

9 TERM AND TERMINATION

9.1 This Agreement, including any related Annexes, shall remain in place for a period of four (4) years from the Commencement Date, unless terminated in writing by either Party by giving a minimum notice of ninety (90) days before the end of the given Academic year.

9.2 This Agreement and related Annex/es become effective on the date the last Party signs.

9.3 In the event of termination, both Parties will ensure that adequate arrangements have been made to complete all activities already begun in accordance with this Agreement.

9.4 This Agreement shall be subject to revision, modification or renewal at any time by mutual written agreement of both Parties. Arrangements for renewal will be discussed between the Parties at least six (6) months prior to the Agreement end date.

9.5 The Parties will mutually assist and cooperate to ensure that the activities within the double degree programme comply with all applicable laws.

9.6 Notwithstanding the above, if during the term of this Agreement there shall be any change in any law, statutory legislation, policy, rule, practices or regulation in Colombia Italy or any other country and as a result of which there shall be either a material additional cost to a Party hereunder, or a Party is not able to fulfil a material obligation hereunder, then the Parties shall consult on such change to agree as how to proceed thereafter. If the Parties do not agree on how to proceed within a reasonable period of time, then the Parties may mutually terminate this Agreement.

9.7 Each Party is required to provide in writing reasonable notice to the other Party of any change to its organization or ownership, including but not limited to, change of legal status, change of ownership, change of governance, change in financial status, change in financial stability, change organization structure, change of name and change of address.
9.8 In the event that there is such a change, the Parties reserve the right to undertake a review of the partnership and the Agreement.

10 DISPUTE RESOLUTION

10.1 In the event of any dispute emerging, the Parties agree to solve the problem amicably and promptly between themselves. For the purposes of this Agreement only, in a case of a dispute that cannot be resolved between the two Parties, the law of the defendant country will apply.

11 ASSIGNMENT

11.1 Neither Party may assign, delegate, sub-contract or change this Agreement or any part of it, without the prior written consent of the other.

12 INTELLECTUAL PROPERTY

12.1 All right, title and interest in copyright and all other materials supplied by one Party to the other shall, together with any improvements or modifications, at all times remain vested with the supplying Party or original owner.

12.2 Neither Party may gain any right or interest in the other Party's name and logo nor the goodwill associated with them, and neither Party may give permission to any third party to use the other Party's name or logo.

13 THIRD PARTY RIGHTS

13.1 The terms set out in this Agreement are for the benefit of the Parties to this Agreement and are not intended to benefit, or be enforceable by, anyone else under the Contracts (Rights of Third Parties) Act 1999 or otherwise.

14 EQUAL OPPORTUNITIES

14.1 Both Parties are committed to maintaining academic freedom and integrity, to operate within an open ethical environment and to ensure equality of treatment and equality of opportunity in education and employment. Each Party in the delivery of its course must not impact unfavourably on particular groups defined by gender, racial or ethnic origin, disability, religion, belief or sexual orientation.

15 NON EXCLUSIVITY

15.1 This Agreement will not hinder the collaboration which already exists or will be established in the future by either Party with a third party.
16.1 The Parties have not, by virtue of this Agreement, entered into a joint venture or any other form of relationship, and neither Party may act or hold itself out as agent of the other, or in any other way entitled to pledge the credit or otherwise incur legal liability on behalf of the other Party.

In witness of the terms of the Agreement, and intending to be legally bound, the signatures of the following authorised representatives of the two universities are affixed.

The signatories:

Universidad Tecnológica de Pereira, Colombia,

Dr. Luis Fernando Gaviria Trujillo, Rector

Dr. Jhoniers Guerrero Elio, Vicerrector Académico

Professor Jorge Ivan Rico Patiño, Director de la Maestría en Ingeniería de Sistemas y Computación

Date

And

Università di Salerno, Italia,

Prof. Antonio Scocozza, Rector Delegate for Latin American Continent

Prof. Vincenzo Loia, Director Dipartimento di Scienze Aziendali- Management and Innovation Systems

Date
ANNEX 1

to the

MEMORANDUM OF AGREEMENT

(for the award of dual degrees)

between

Universidad Tecnológica de Pereira, Colombia

and

University of Salerno, Italy

Annex 1 is an attachment to the Memorandum of Agreement for the award of dual degrees between the la Facultad de Ingenierías Electrica, Electronica, Física y Ciencias de la Computacion at UTP, hereinafter referred to as UTP, and the Dipartimento di Scienze Aziendali — Management and Innovation Systems, University of Salerno, hereinafter referred to as UNISA, hereinafter together referred to as 'the Parties'.

The Agreement involves the following two degrees:

- UT Maestria in Ingeniería de Sistemas y Computación
- Laurea Magistrale in Business Innovation and Informatics of UNISA (UNISA-BII)

1. Programme profile

The Masters Programmes in Business Innovation and Informatics and UPT Maestria in Ingeniería de Sistemas y Computacion in this Agreement aim to give the students both the Information Systems and Computer Sciences bases and the Management expertise to be able to manage, in an appropriate way,

- decision processes,
- complex and big data in innovative operating activities,
- technical knowledge and skills associated with the development and management of Information Systems and related software and equipment,

with the aim of producing and inferring appropriate information and knowledge to support decision making processes, operational and analysis activities in management processes.

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### Program Structure
(Credit shown in European Credit Transfer points and in Colombian Credits)

<table>
<thead>
<tr>
<th>UTP</th>
<th>University of Salerno</th>
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</thead>
<tbody>
<tr>
<td><strong>UPT Maestria in Ingeniería de Sistemas y Computación</strong></td>
<td><strong>Laurea Magistrale in Business Innovation and Informatics (UNISA-BII)</strong></td>
</tr>
<tr>
<td>Students from University Salerno (UNISA)</td>
<td></td>
</tr>
<tr>
<td>10 ECTS from:</td>
<td></td>
</tr>
<tr>
<td>• Complexity Management (SECS-P/08, 5 CFU)</td>
<td></td>
</tr>
<tr>
<td>• IT Banking (SECS-P/11, 5 CFU)</td>
<td></td>
</tr>
<tr>
<td>• Financial Analysis (SECS-P/09, 5 CFU)</td>
<td></td>
</tr>
<tr>
<td>• Advanced Project Management (ING-IND/17, 5 CFU)</td>
<td></td>
</tr>
<tr>
<td>Management and Control Systems (10 CFU)</td>
<td></td>
</tr>
<tr>
<td>Industrial and Quality Management (10 CFU)</td>
<td></td>
</tr>
<tr>
<td>IT Project Management (10 CFU)</td>
<td></td>
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<tr>
<td>Knowledge Management Systems (10 CFU)</td>
<td></td>
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<tr>
<td>30 ECTS from one of the two following specialisation courses groups</td>
<td></td>
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<tr>
<td>Data Science (10 CFU)</td>
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<tr>
<td>Computational Intelligence (10 CFU)</td>
<td></td>
</tr>
<tr>
<td>Biomedical Data and Signals Processing (10 CFU)</td>
<td></td>
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<tr>
<td>or</td>
<td></td>
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<tr>
<td>Secure Protocols And Primitives For Computation And Communication (10 CFU)</td>
<td></td>
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<tr>
<td>Safe And Awareness Systems (10 CFU)</td>
<td></td>
</tr>
<tr>
<td>Secure Programming And Secure Applications (10 CFU)</td>
<td></td>
</tr>
<tr>
<td><strong>→ TRAVEL TO UoP</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Tests I, Test II, Seminario I, Seminario II</strong> (12 Colombian Credits)</td>
<td></td>
</tr>
<tr>
<td><strong>Have the double degree</strong></td>
<td></td>
</tr>
</tbody>
</table>
Students from UNISA will be awarded by UPT Maestria in Ingenieria de Sistemas y Computacion on the basis of the following units illustrated in the following table.

Students from UNISA will also be awarded by UNISA the Laurea Magistrate in Business Innovation and Informatics (UNISA-BII) on the basis of 90 ECTS credits of study at UNISA, and 30 ECTS credits of UPT Maestria in Ingegneria de Sistemas Y Computacion for the Tesis I, Tesi II, Seminario I, Seminario II Units (which will be recognised as 19 ECTS as Thesis + 1 ECTS as "altrere conoscenze per l’inserimento net mondo del lavoro" + 10 ECTS as elective courses, respectively).

**How Credit and Grades are used in UTP and UNISA awards**

Credit awarded from study undertaken at UNISA towards the UPT Maestria in Ingegneria de Sistemas Y Computacion will be given to UPT and UNISA students will count towards both credit and grades.

| How UNISA units map to taught units on UPT Maestria in Ingegneria de Sistemas Y Computacion |
|-----------------------------------------------|-----------------------------------------------|
| **Metodología de la Investigacion**          | **Industrial and Quality Management**         |
| **Matemáticas para la computación I**        | **Management and Control**                    |
| **Procesos Estocásticos**                   | **10 ECTS (2 courses) from:**                 |
| **Análisis Multivariado**                   |   - Complexity Management (SECS-P/08, 5 CFU)  |
| *(15 Colombian Credits)*                    |   - IT Banking (SECS-P/11, 5 CFU)             |
|                                              |   - Financial Analysis (SECS-P/09, 5 CFU)     |
|                                              |   - Advanced Project Management (ING-IND/17, 5 CFU) |
|                                              | (30 ECTS)                                     |

| **Optimización**                            | **IT Project Management Systems**             |
| **Gerencia de Proyectos Tecnológicos**      | **Knowledge Management Systems**              |
| **Matemáticas para la Computación II**      | **10 ECTS (2 courses) from:**                 |
| **Línea Inteligencia Artificial:**          |   - Optimization                             |
| **Electiva IV**                             |   - Inferential Statistics For Big Data       |
| *(15 Colombian Credits)*                    |   - Advanced Techniques for Computational Control & Management in industrial Informatics |
|                                              |   - Web Programming                           |
|                                              |   - Human-Computer Interaction                |
|                                              |   - Cross Cultural Management                 |
|                                              |   - Numerical Algorithms In Big Data Science  |
|                                              |   - Complex Systems                           |
|                                              | (30 ECTS)                                     |

| **Línea Inteligencia Artificial:**          | **Data Science**                              |
| **Electiva propia de la línea**             | **Computational Intelligence**                |
| **Electiva I**                              | **Biomedical Data and Signals Processing**    |
| **Electiva II**                             | (30 ECTS)                                     |
Mapping of UNISA units to be counted will be given to UPT and UNISA students will count towards both credit and grades. **NB 90 credits (ECTS) of UNISA units are direct replacements for 46 Colombian Credits of UPT Maestria in Ingenieria de Sistemas y Computacion**

### 2. UPT and UNISA application and selection procedures for the double degree programme

Participation in the double degree program is open to students graduates at Ingeniero de Sistemas de Computacion and equivalent and enrolled at at UTP enrolled Maestria in Ingenieria de Sistemas y Computacion

Students interested in taking part in the double degree programme must prepare and submit the following documents when applying to the double degree programme:

- A motivation letter (in English) demonstrating academic appropriateness and personal reasons for wishing to participate in the double degree programme;
- Curriculum Vitae (in English) containing personal details, educational background, practical or professional work experiences or qualifications and previous scholarship awards.

Both Parties appoint a joint selection committee responsible for the selection of students.

Selection will be based on academic merit and motivation.

In any case, the curriculum of candidate students must meet the standards for the admission to the title of the graduate level (both in terms of cultural requirements and of personal skills and profiles) required by the parties.

Students applying for the double degree apply in accord with the application procedures of the parties. Details of application deadlines are published yearly on the respective websites.

### 3. The curriculum of the double degree programme

The curriculum of the double degree programme satisfies the individual programme requirements of the two stand-alone 120 ECTS (UNISA) and the 58 Colombian Credits (UPT) MSc degree programmes. The order and timing for completion of the respective curricula is slightly different for UPT and UNISA students. Changes to curricula reflect the need to minimise the travel and administrative burden on students enrolled in the double degree programme.

### 4. Exams and the comparative grading scale

The following table 1 shows the ECTS grades and definitions, as well as the equivalent grading scales of UTP.

<table>
<thead>
<tr>
<th>UPT (Local grading)</th>
<th>Equivalent ECTS Grading</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>Dist</td>
</tr>
<tr>
<td>B</td>
<td>Merit</td>
</tr>
<tr>
<td>C</td>
<td>Pass</td>
</tr>
<tr>
<td>D</td>
<td>Fail</td>
</tr>
<tr>
<td>E</td>
<td>Fail</td>
</tr>
<tr>
<td>UNISA (Local grading)</td>
<td>'Equivalent ECTS Grading</td>
</tr>
<tr>
<td>-----------------------</td>
<td>--------------------------</td>
</tr>
<tr>
<td>30-30L</td>
<td>Excellent</td>
</tr>
<tr>
<td>27-29</td>
<td>B</td>
</tr>
<tr>
<td>24-26</td>
<td>C</td>
</tr>
<tr>
<td>19-23</td>
<td>D</td>
</tr>
<tr>
<td>18-18</td>
<td>E</td>
</tr>
<tr>
<td>&lt;18</td>
<td>F</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>UNISA (Local grading)</th>
<th>UTP (Local grading)</th>
<th>Equivalent ECTS Grading</th>
</tr>
</thead>
<tbody>
<tr>
<td>30-30L</td>
<td>A — Dist</td>
<td>Excellent</td>
</tr>
<tr>
<td>27-29</td>
<td>— Merit</td>
<td>Very Good</td>
</tr>
<tr>
<td>24-26</td>
<td>C — Pass</td>
<td>Good</td>
</tr>
<tr>
<td>18-23</td>
<td>C — Pass</td>
<td>Satisfactory</td>
</tr>
<tr>
<td>&lt;18</td>
<td>F — Fail</td>
<td>Fail</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>UTP (Local grading)</th>
<th>UNISA (Local grading)</th>
<th>Equivalent ECTS Grading</th>
</tr>
</thead>
<tbody>
<tr>
<td>A — Dist</td>
<td>30L</td>
<td>Excellent</td>
</tr>
<tr>
<td>B — Merit</td>
<td>29</td>
<td>Very Good</td>
</tr>
<tr>
<td>C — Pass</td>
<td>24</td>
<td>Good</td>
</tr>
<tr>
<td>D — Fail</td>
<td>17</td>
<td>Fail</td>
</tr>
<tr>
<td>E — Fail</td>
<td>15</td>
<td>Fail</td>
</tr>
</tbody>
</table>

5. Study loads
Both Parties agree to recognise the European Credit Transfer and Accumulation System (ECTS) and the Colombian Credits.

6. Academic recognition and programme obligations: The requirements of gaining the diploma
The Parties agree to recognise the academic programmes, the rules and the regulations of the partner and accept the credits earned at the host institution as counting towards the home degree.

7. The double degree Master thesis: Preparation and defence
Both UPT and UNISA Masters programmes require that the Master thesis of UPT and UNISA double degree students is prepared in English.

Completing a thesis is a measure of a student's individual ability. Students must demonstrate that they are able to work independently and professionally in terms of managing the project, keeping to agreements, and dealing with rational, methodological and content-related aspects. The evaluation in UNISA is based on the rate given by the UPT lecturers. They correspond to the realisation of the following two Projects:
• Tesis I
• Tesis II.

They are converted to thesis grades at UNISA according to the following table 4:

<table>
<thead>
<tr>
<th>UPT (Local grading)</th>
<th>UNISA (Local grading)</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-probado suma cum laude</td>
<td>8</td>
</tr>
<tr>
<td>B-probado sobresaliente</td>
<td>7</td>
</tr>
<tr>
<td>C-probado</td>
<td>5</td>
</tr>
<tr>
<td>D-no aprobado</td>
<td>Fail</td>
</tr>
</tbody>
</table>

The final evaluation in Salerno is given by the average of all the evaluations plus the Grades indicated in the above table. Furthermore, if the evaluation is greater than or equal to 102 and the grade is A then the student will have the laude.

The evaluation in UTP depends on 2 factors:

1. the average evaluation must be greater or equal to 3.5 and
2. the grade of the above table.

8. Financial arrangements: Tuition fee waivers, grants, scholarships and visas.

8. A Tuition fee waivers This subject is regulated by article 6 of the Agreement.

8. B Scholarships, grants and visas
Most students participating in the double degree will be eligible for the UNISA support as in 6.1. Students have the option to be self-funded. Non-EU citizens must be able to satisfy all the conditions of obtaining a (study) visa and a residence permit in the Host country.

9. Amendments to annexes
Amendments to Annex 1 are regulated by article 9 of the Agreement.

This Annex will become effective on the date the last Party signs and will terminate when the Agreement terminates, as regulated by article 9 of the Agreement

This remainder of this page is intentionally blank. Signature page follows.
In witness of the terms of the agreement, and intending to be legally bound, signatures of the following authorized representatives of the two institutions are affixed.

The signatories:

Universidad Tecnológica de Pereira, Colombia,

Dr. Luis Fernando Gaviria Trujillo, Rector

Dr. Jhoniers Guerrero Erazo, Vicerrector Académico

Professor Jorge Iván Ríos Patiño, Director de la Maestría en Ingeniería de Sistemas y Computación

Date

And

Universidad de Salerno, Italia,

Prof. Antonio Scoccozza, Rector Delegate for Latin American Continent

Prof. Vincenzo Loia, Director Dipartimento di Scienze Aziendali- Management and Innovation Systems

Date
ANNEX 2

to the

MEMORANDUM OF AGREEMENT
(for the award of dual degrees)

between

UTP, Pereira (COL)

and

University of Salerno, Italy

Contact Details: clause 7.6. refers

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ANNEX 2 cont’d

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